

Nasal spray market heats up as restrictions ease

Glenmark launches 1st commercially available spray, smaller firms to follow

SOHINI DAS
Mumbai, 9 February

As Covid-19 restrictions ease and people return to work, drug firms see an opportunity in both the over-the-counter (OTC) and prescription space for germ-killing nasal sprays. While big firms like Glenmark have come up with products like nitric oxide nasal sprays, smaller ones like Strassenburg too have launched ayurvedic nasal and mouth-spray combinations.

On Wednesday, Mumbai-headquartered Glenmark launched nitric oxide nasal spray (NONS), under the brand name FabiSpray, for treating adult Covid-19 patients. NONS is designed to kill the coronavirus in the upper airways, preventing it from incubating and spreading to the lungs.

The spray's phase-3 trial in India demonstrated a 94 per cent reduction in viral load in 24 hours, and 99 per cent in 48 hours. NONS has been developed by Canadian drug firm SaNotize.

Monika Tandon, senior vice-president and head — clinical development, Glenmark Pharmaceuticals, said: "As per studies conducted in the Utah State University, USA, NONS is proven to kill 99.9 per cent of SARS-Cov-2 virus including Alpha, Beta, Gamma, Delta, and Epsilon variants within two minutes." She feels there is a huge opportunity and potential for FabiSpray with new variants likely to emerge.

A clinical trial of over 4,000 people is underway in Canada (by SaNotize) to see if this drug also works in preventing Covid-19. If trials show that it does indeed work in prevention, there could be several uses of such sprays — especially with schools, colleges, offices, and public transport reopening.

Others firms like Cipla had launched a nasal spray based on povidone iodine that



FabiSpray phase-3 clinical trial

■ Conducted across 20 sites in India, 306 patients

has anti-viral, anti-bacterial, and anti-fungal properties that can offer protection against viruses and other germs that cause common upper respiratory tract illnesses like, cold, sinusitis or flu. ITC is conducting clinical trials for one nasal spray product in India.

Not just big pharma firms, smaller players like Kolkata-based Strassenburg, too, have jumped onto the bandwagon.

Along with US-based Palani LLC, Strassenburg has launched a nasal and mouth spray combination that destroys the lipid membranes of viruses in the nasal and mouth cavity, called ErasaVir. The company claims that it works against all variants and mutations for the Sars-CoV-2, influenza and other enveloped viruses since it attacks the lipid membrane that never mutates. When the lipid membrane breaks, the virus is inactivated (destroyed, killed).

"Just like we wash our hands with soap to kill Sars-CoV-2, ErasaVir acts in the same

■ 94% viral load reduction in nasal mucosa in 24 hours

■ Glenmark to market FabiSpray in India, and other Asian markets

■ Strassenburg, along with Palani, launches ErasaVir

■ India's first ayush nasal and mouth spray with anti-microbial action

■ Ingredients used are categorised as GRAS (Generally Recognised as Safe) by the USFDA

■ Cipla launches Naselin

■ ITC conducting clinical trials for anti-microbial nasal spray

■ Cadila did a pilot of Virosshield

way," quips Darpan Roy Chowdhury, co-founder and COO at Palani LLC and head of business development of Strassenburg.

He said the firm spent 22 months on research to develop this formulation, whose ingredients are categorised as GRAS (Generally Recognised as Safe) by the USFDA. The active ingredients are natural plant extracts.

"ErasaVir is safe for everyone to use daily. Efficacy studies of various candidates against SARS-CoV-2 were conducted in a United Nations-affiliated BSL-3 lab. In December we released ErasaVir's first set of products," he added.

Analysts say the market for such nasal sprays that have an anti-microbial action on the nasal mucosa is not known as it's very nascent. "Such products will find traction with Covid-19 restrictions being lifted, and we will have a clearer picture in the next two to three quarters," said a Mumbai-based analyst.

OMC margins to improve over 12-18 months, says Moody's

TWESH MISHRA
New Delhi, 9 February

The gain per barrel of crude oil processed by oil marketing companies (OMCs) is expected to increase in the upcoming financial year 2022-23 (FY23) on the back of higher demand, according to Moody's Investor Service. The ratings agency also noted that lowering of excise duty in November 2021 had hurt these firms.

In a commentary on refining companies in India, Moody's said, "We expect earnings for all companies to improve as refining and marketing margins improve. Compared with an average gross refining margin of \$0.5-\$0.7 per barrel (bbl) during 2020 and first half of 2021, we expect the regional refining benchmark to average around \$3.0-\$4.0/bbl over the next 12-18 months, balancing our expectations of demand recovery alongside incoming capacity additions". "We also expect utilisation rates to remain strong as demand continues to recover toward pre-pandemic levels with the progressive easing of movement restrictions."

According to Moody's, the three public sector undertaking (PSU) OMCs had reported higher earnings from refining operations as refining margins had rebounded strongly and capacity utilisation remained strong. These higher earnings were driven by a recovery in demand for transportation fuel amid the easing of pandemic-led curbs and growing vaccination coverage.

This, however, did not translate into a similar increase in earnings before interest, taxes, depreciation, and amortisation (Ebitda) because of weaker performance in marketing segments. "The weakness in marketing segments resulted from a one-off loss from reduction in excise duty announced during November 2021. While the companies had paid excise duties as per previously applicable rates, they could not recover the same amount from the customers," Moody's said.

The commentary covers Indian Oil Corporation (IOCL), Bharat Petroleum Corporation (BPCL) and Hindustan Petroleum Corporation (HPCL).

GUJARAT CRAFT INDUSTRIES LIMITED				
[CIN: L25111GJ1984PLC007130] Regd. Office : 431, Santej - Vadsar Road, Santej - 382 721, Tal.: Kalol, Dist.: Gandhinagar (Gujarat) E-mail: info@gujaratcraft.com Web: www.gujaratcraft.com				
Q3 FY 21-22 YOY				
26% REVENUE 173% EBDT 242% PAT				
EXTRACT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED ON DECEMBER 31ST, 2021				
(Rs. In Lakhs, except per share data)				
Sr No	Particulars	Quarter ended on 31-12-2021	9 Months ended on 31-12-2021	Quarter ended on 31-12-2020
1	Total Income	4,821.46	12,712.41	3,823.92
2	Earnings Before Depreciation and Tax	375.67	1082.18	137.63
3	Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extraordinary items)	321.91	915.09	83.95
4	Net Profit / (Loss) for the period after tax (after Exceptional and/or Extraordinary items)	237.58	680.14	69.53
5	Total Comprehensive Income for the period	237.69	680.47	69.79
6	Equity Share Capital	488.83	488.83	488.83
7	Reserves excluding Revaluation reserves*	---	---	---
8	Earnings Per Share (Face value of Rs.10/- each) (for continuing operations) (Not Annualised)	4.86	13.91	1.42
	- Basic	4.86	13.91	1.42
	- Diluted			
* Reserves excluding Revaluation reserves for the year ended March 31, 2021 was Rs. 2154.53 lakhs.				
Notes : 1) The above financial results, have been reviewed by the Audit committee and the Board of Directors at its meeting held on 09th February, 2022. 2) Financial results are available on the website of Stock Exchange (i.e. www.bseindia.com) and on the Company's website www.gujaratcraft.com. 3) The above results are in compliance with Indian Accounting Standards (Ind AS) notified by the Ministry of Corporate Affairs. 4) This advertisement is not a statutory advertisement as prescribed under SEBI (LODR) Regulations, 2015				
Date : 09th February, 2022. Place : Ahmedabad				
For, Gujarat Craft Industries Limited sd/- Ashok Chhajjer Managing Director (DIN : 00280185)				

GOCL Corporation Limited						
CIN: L24292TG1961PLC000876 Registered Office: IDL Road, Kukatpally, Hyderabad-500 072. Ph: 040-23810671-9; Fax: 040-23813860; Web: www.gocclcorp.com; Email id: secretarial@gocclcorp.com						
EXTRACT OF STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021.						
Particulars	Quarter ended			Nine Months ended		Year ended
	31.12.2021 (Unaudited)	30.09.2021 (Unaudited)	31.12.2020 (Unaudited)	31.12.2021 (Unaudited)	31.12.2020 (Unaudited)	31.03.2021 (Audited)
1. Total income	13767.79	14582.57	13273.72	45914.45	40685.53	55702.15
2. Net profit for the period (before tax, exceptional and extraordinary items)	1104.11	349.34	1754.23	4266.50	5687.48	9044.46
3. Net profit for the period before tax (after exceptional and extraordinary items)	1104.11	349.34	1754.23	4266.50	5687.48	9044.46
4. Net profit for the period after tax (after exceptional and extraordinary items)	708.67	212.13	1562.13	3282.69	5121.59	7870.39
5. Total comprehensive income for the period [comprising profit for the period (after tax) and other comprehensive income (after tax)]	2824.94	(2290.68)	10987.63	(51.44)	28356.91	28536.19
6. Paid up equity share capital (Face value of ₹2/- each)	991.45	991.45	991.45	991.45	991.45	991.45
7. Reserves i.e. other equity (Annualised)	-	-	-	-	-	115531.92
8. Earnings per share (₹2/- each) (for continuing and discontinued operations)	1.43	0.43	3.15	6.62	10.33	15.88
Basic and Diluted (₹)						
Summarised Standalone Unaudited Financial Performance of the Company is as under :						
Particulars	Quarter ended			Nine Months ended		Year ended
	31.12.2021 (Unaudited)	30.09.2021 (Unaudited)	31.12.2020 (Unaudited)	31.12.2021 (Unaudited)	31.12.2020 (Unaudited)	31.03.2021 (Audited)
1. Total income	5084.26	5234.32	6286.91	14363.22	11827.07	16239.03
2. Profit before tax	930.40	2901.62	3472.59	4825.90	4363.64	5570.40
3. Profit after tax	653.86	2711.08	3296.13	4069.14	3975.88	4904.36
4. Paid up equity share capital (Face value of ₹2/- each)	991.45	991.45	991.45	991.45	991.45	991.45
5. Reserves i.e. other equity (Annualised)	-	-	-	-	-	38523.05
6. Earnings per share (₹2/- each) (for continuing and discontinued operations)	1.32	5.47	6.65	8.21	8.02	9.89
Basic and Diluted (₹)						
Note: The above is an extract of the detailed format of the consolidated and standalone financial results for the quarter and nine months ended December 31, 2021 filed with the Stock Exchanges under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the financial results is available on the Stock Exchanges website i.e., www.bseindia.com, www.nseindia.com and also on Company's website www.gocclcorp.com.						
By order of the Board For GOCL Corporation Limited						
Place: Hyderabad Date : February 09, 2022						
Chief Executive Officer and Whole Time Director Pankaj Kumar DIN : 08460825						
● ENERGETICS ● REALTY						
HINDUJA GROUP						

RESULTS CORNER

Tata Power's net profit jumps 72% in Q3FY22

SHREYA JAI
New Delhi, 9 February

Tata Power, one of India's leading power generating companies, registered a 71.6 per cent increase in its net profit in the December quarter (Q3FY22) to ₹425.8 crore. It was ₹248 crore in the corresponding period last fiscal.

The company also witnessed a 43.6 per cent increase in its consolidated revenue from operations at ₹10,913.1 crore in Q3FY22. The company said the rise in revenue is because of expanded operation by Odisha power distribution companies, higher project execution by Tata Power Solar Systems,

and strong performance of all other businesses.

The company its consolidated underlying Ebitda was up by 16 per cent at ₹2,499 crore, "mainly due to higher profit from coal mines offset by higher losses in Coastal Gujarat Power due to increase in coal prices."

Praveer Sinha, CEO and managing director, Tata Power, said: "Tata Power has delivered strong financial performance for the ninth consecutive quarter. All our business clusters have contributed significantly despite facing pandemic-related challenges, demonstrating tremendous resilience, strength and agility."

Nykaa profit drops 59% YoY to ₹28 cr in Dec qtr

DEEPEKSHAR CHOUDHURY
Bengaluru, 9 February

E-commerce start-up Nykaa saw its profit drop 59 per cent year-on-year (YoY) to ₹28 crore in the December quarter (Q3) even as revenue rose 36 per cent to ₹1,098 crore.

The company's consolidated gross merchandise value (GMV) grew 26 per cent sequentially and 49 per cent YoY to ₹2,044 crore in Q3 FY22. The company said that GMV has grown 83 per cent year-to-date. Its beauty and personal care GMV grew 29 per cent sequentially and 32 per cent YoY to ₹1,533 crore in Q3FY22.

"Annual Unique

Transacting Customers in BPC vertical grew 9 per cent QoQ and 44 per cent YoY to 79 million, and in the fashion vertical grew 23 per cent QoQ and 278 per cent YoY to 1.6 million in Q3 FY22," said the company.

Falguni Nayar, executive chairperson, managing director, and chief executive officer, said: "Our previous quarter was defined by a milestone moment in the company's journey with a successful IPO and listing on the stock exchanges. We continue to be on a steady growth trajectory across both Beauty and Fashion businesses, with an overall revenue growth of 65 per cent for the nine month period year-on-year."



बैंक ऑफ बड़ौदा
Bank of Baroda

www.bankofbaroda.in

REQUEST FOR PROPOSAL

Bank of Baroda invites proposals for RFP for appointment of Consultant to assist Bank in Implementation of Accounts Payable Solution to handle Payment system (Capital and Revenue expenses) of Bank and Switching to a Centralized expense management System.

Details are available under Tenders section on Bank's website: **www.bankofbaroda.in**.

"Addendum", if any, shall be issued on Bank's website under tenders section i.e. on **www.bankofbaroda.in**. Bidder should refer the same before final submission of the proposal.

Last date for submission of the above tenders will be on 4th March 2022 by 02:00 PM.

Place: Mumbai
Date: 10.02.2022

Chief Financial Officer



बड़ौदा यू.पी. बैंक
Baroda U.P. Bank

RFP/Tender Notice

Baroda U.P. Bank invites Tender for supply of LTO backup tapes required at its DC site, Mumbai and DR site, Hyderabad respectively. Last date of submission of bids at Baroda U.P. Bank, Head Office Gorakhpur is 02.03.2022 upto 3:00 pm.

For RFP/Tender document and other information, please visit our website : **https://www.barodagraminbank.com/tender.php**

Date : 09.02.2022

General Manager

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— જોઈએ છે —

રાજકોટ ઓફિસ માટે:		
સેલ્સ એક્સેક્યુટીવ (અનુભવી)	-	7 (M/F)
ટેલીકોલર ઈન્ટરચુઅસ માટે	-	2 (F)
રીસેપ્શનીસ્ટ	-	1 (F)
એકાઉન્ટન્ટ	-	2 (M/F)
જૂનાગઢ ઓફિસ માટે:		
સેલ્સ એક્સેક્યુટીવ (અનુભવી)	-	4 (M/F)
મોરબી ઓફિસ માટે:		
સેલ્સ એક્સેક્યુટીવ (અનુભવી)	-	5 (M/F)
જામનગર ઓફિસ માટે:		
સેલ્સ એક્સેક્યુટીવ (અનુભવી)	-	3 (M/F)

અરજી સાથે રૂબરૂ મળો: E.mail-hr@shivamkia.in

સર્વે નં. જ-૧-૧, ગોંડલ-અમદાવાદ બાયપાસ સર્કલ, ગોંડલ રોડ- રાજકોટ-૩૬૦ ૦૦૪ મો.નં. ૯૨૨૭૯૯૧૩૪૦